

Vitro Technology Coroporation

SAM / WAWF Registered

Incorporated: 2015

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SBA **HUBZone** Certified

### NAICS Codes - 518210 Primary

334512 - Facilities Monitor & Control Manufacturing

334513 - Measurement
\_\_\_\_ & Control Manufacturing

334515 - Battery Tester Manufacturing

335311 - Power Distribution

Manufacturing

335999 - DC Rectifiers & UPS Manufacturing

423690 - Telecommunications Wholesaler

518210 - Data Processing Hosting Services

541330 - Engineering Services

541511 - Custom Computer Programming Services

541513 - Computer Facilities Management Services

541519 - Other Computer Related Services

541690 - Security Consulting Services

561210 - Facilities Support Services

### Vitro Technology Corporation

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# **Capabilities Statement**

### Cybersecurity, Code & Data for Critical Infrastructure

Vitro Technology Corporation is an SBA contractor with HUBZone certification. We bring over 7 years of experience serving as a prime and subcontractor for US Federal, Non-governmental (NGO) and commercial customer engagements – connecting, monitoring, controlling and securing critical infrastructure data and hardware.

With a proven record of close customer collaboration and innovative solutions, Vitro delivers trusted code and data – from Edge to Cloud to Al/ML automations – on time and on budget.

Vitro treats each project – regardless of size or duration – with the same attention to quality, detail, budget and execution.

### **Core Competencies**

#### **Solutions**

- Uninterruptible Power Supplies
- Battery Monitor & Maintenance
- DC Power Supplies & Meters
- Fuel & Gas Meters
- Water Pumps & Meters
- Solar-powered equipment
- Remote environmental sensors
- Remote Billboards & Displays

### **Services**

- Server-to-AWS Data Migrations
- Zero Trust Data Hosting
- Secure Dashboards
- AI/ML Data API Integrations
- CI-CD Pipelines & Trusted Code
- CISA RMF Compliance
- IoT Data Cybersecurity
- Emergency Notification Broadcast

### **Key Differentiators**

- Turnkey service development security, software, hosting, hardware, training, maintenance in a single bid
- AWS-GovCloud HSI certified hardware and software
- IEEE Cybersecurity for Sensors Comittee Member
- Patented Cybersecurity for Remote Device Data Authentication
- Diverse experience transporting and hosting data for analog device monitor & control, e.g. sensors, actuators, cameras

### **Partners and Mentors**









### **Past Performance**



SBIR 20.1 FA864920P0525 SBIR 21.2 FA864922P0329 SBIR 21.3 FA864921P0922

# **▼** VITRO

## **Products, Services & Past Performance**

### **Battery Monitor & Uninterruptable Power Supply (UPS)**

Backup power keeps critical systems operating through power failures. Failures can be sudden and are often unplanned. Batteries and UPS systems are placed under instantaneous maximum load, and need to be monitored and maintained to determine reliability. Vitro hardware and software record operating data from each cell for delivery to AI/ML systems. These inputs are the foundation of the virtual models that serve confidence of performance and critical duration.





### **DC Power Supplies and Measurement**

DC power is digital fuel for telecom, IT and cloud infrastructure. AC power is converted to DC power with maximum efficiency – but this conversion is effected by temperature, phases and noise. Vitro power supplies convert power and report critical operating data regarding efficiency and loads. From 100W (5V) to 16kW (60V) Vitro builds the most secure and flexible power supplies in the industry. Over-the-air updates allows for secure and continous optimization.







### Fuel Tank, Liquid Oxygen and Gas Meters

Fuel and gas storage can be stationary or mobile – increasing the logistics challenge of tracking supply while monitoring for critical leaks and shortages. Vitro has executed projects for in-ground and mobile tanks systems –while securing the critical data traffic to deliver readiness and site health details to authorized users only. Proof of Origin and proof of integrity for crticial operating data is the key differentiator for all Vitro equipment.







#### **Environmental and Remote Site Sensors**

Vitro offers a wide variety of sensors designed to securely transmit data and control to cloud-based automation. Water, temperature, humidity, smoke, door switches and actuators to switch equipment on or off – all can be controlled via dashboard or Al/ML automation. Vitro supports a wide variety of thrid party sensors via 4-20 current loops, MODbus, PMbus and most other open interfaces. Unlike legacy systems (e.g. SCADA), Vitro delivers secure proof of performance.



### Water and Liquid Pumps and Meters

Civic and sovereign meters and pumps are critical infrastructure that all people rely on. Watts per gallon of water pumped, gallons per hectare of land irrigated – these key performance indicators deliver critical insight into the efficiency and effectiveness of resource allocations. Vitro equipment produces metrics with proof of origin and proof of performance for virtual automation tools – linking our physical world to the logical control and automation of the cloud.





### **Billboards, Signage and Remote Displays**

Digital displays offer the flexibility to exhibit dynamic content where and when it is most valuable. Whether an ad for a lunch special or an emergency warning from an official source, public displays serve site-specific messages. Vitro has executed projects from the DHS iPAWS emergency broadcast system to billboard ads on roads and in subways. Vitro controls a critical patent verifying the image on screen – assuring sovereign and commercial customers proof of performance.



### **Solar-Powered Pumps and Utilities**

Solar power management combines low-power battery-operated control systems that conserve energy when there is no sunlight with high power systems that perform work when there is sufficient energy generated. Vitro products and services coordinate these low and high power systems to perform in harmony. Connected to the cloud wirelessly (LTE, 5G, LoRa), remote sites can be managed to optimize output - whether maximizing or limiting production to meet targets.





### **Custom Cybersecurity for Analog and Legacy Systems**

Sensors and actuators are the link between the real, analog world and the cloud-based world of digital twins, AI/ML and optimized automation. Vitro serves as the link combining cybersecurity with command and control of systems in the real world from the cloud. Dashboards, remote over-the-air (OTA) updates and Proof-of-Origin are combined in the Vitro platform – capable of monitoring or controlling any legacy or analog system with trusted automation.





